

Various Makers

A black and white portrait of a middle-aged man with short, dark hair, smiling broadly. He is wearing thick-rimmed glasses, a light-colored suit jacket, a white shirt, and a dark bow tie. The background is a plain, light color.

A black and white portrait of a man from the chest up. He is wearing a light-colored fedora with a dark band, a dark suit jacket, a white shirt, and a dark tie. He has a serious expression and is looking slightly to the right of the camera. The background is a plain, dark color.

[illegible]

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The trumpet I bought from you last October is just fine. The easiest blowed at school and had the most time in the entire group. I am sending for more of your instruments. I am sending for the trombone.
 MRS. GEORGE KELSEY
 Milan, Michigan

New CRUSADER Instruments

Made in Elkhart

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\$3 DOWN

See Page 1038

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B-Flat Cornets and Trumpets—\$45 Value. Pull, round tone, easy blowing trumpet, tone more penetrating than cornet. Improved valve. Slide change by A. Number of pearl bottom; precision made nickel silver pistons for quick, silent action. Perfect intonation. Slide, wt., with case, 9 lbs.

(A) 12-07703—B-Flat Cornet..... \$22.95

(C) 12-07704—B-Flat Trumpet..... \$22.95

(B) 12-Flat Blue Trombone—\$50 Value. Mellow, smooth tone. Easy action slide; well balanced. Nickel silver stocking. Slide lock and valvers. Slide, wt., with case, 12 lbs.

12-07710..... \$22.95

For all other band instruments not listed in this catalogue write Sears Personal Service Department for Band Instrument Catalog 6201E, stating instrument. Save 35%. Triangle prefix-A indicates merchandise shipped from Chicago or Philadelphia. Order and pay postage from nearest mail order house.

Popular BANDMASTER Instruments—Made in Elkhart, Indiana

Be sure to buy an American made instrument. They have the fine tone, precision construction, "feel" and appearance that teachers and bandmasters demand. Generations of skilled instrument craftsmen have made Elkhart, Indiana, and the Bandmaster name mean the same—quality! Stroboscopically tested to A440 pitch, selected materials, skilled craftsmanship plus fine details assure you brilliant performance, ease of playing, perfect intonation in all registers, beautiful appearance and justifiable pride of ownership. Pay a little each month on Sears Easy Terms. See Page 1038.

B-Flat Cornets and Trumpets

Pure, full tone, powerful in every register: silver-plated, nickel silver mouthpieces. Nickel silver pistons hand fitted for fast, positive action; rust-proof springs. Mother-of-pearl finger buttons. Heavy 22-gauge correct-formula brass. Slide change to A. Water key. Includes \$4 Keratol covered wood frame case lined with curly rayon plush, music lyre, valve oil and finger music. 64 page illustrated instruction book by Clifford Latta included. Also certificate for 12-lesson graded Music Course. See Page 559. Slide, wt. 9 lbs. \$50 Value

(K) B-Flat Trumpet—20% in long. 4½ in. bell..... \$36.50

A12-07752—Silver-plated satin finish, burnished gold-plated bell..... \$36.50

(F) B-Flat Cornet—10½ in. long. 4½ in. bell..... \$36.50

A12-07750—Silver-plated satin finish, burnished gold-plated bell..... \$36.50

A12-07751—Gold-colored lacquered finish. \$40.50

Bandmaster Trombone

(D) Once you hear the smooth, mellow tone and the easy action of this Bandmaster trombone, you will be convinced that it is the biggest trombone value in America. A \$1000 Value! Drawn, nickel-silver one-piece slide, hand-ground smooth fast action. Slide lock and balance. Medium bore, usually chosen by professionals. Improved water key. Hand workshoping and correct taper for easy blowing qualities. Well designed silver-plated mouthpiece and burnished bell. Complete with handsome \$10 Keratol covered music lyre, slide oil, and finger music. 64 page illustrated instruction book by Clifford Latta included. Also certificate for 12-lesson graded correspondence Music Course. See Page 559. Slide, wt. 12 lbs.

A12-07756—Silver plated satin finish, burnished gold plated bell..... \$42.50

A12-07757—Gold-colored lacquered finish. \$38.95

Everyone needs a good music stand. See page 558 for these and other accessories. Use Easy Terms.

The logos shown in the catalog images match examples found that were stencils made by Cavalier, a subsidiary of Pan American and Conn in Elkhart.

Crusader cornet #54522 c.1940 (below & top right)



Crusader trumpet #57708 c.1940 (below & second on right)



Crusader trumpet & trombone (3&4 on r. from Horn-u-copia.net)